# Derek Wood

# **Engineering Director**



#### **Profile**

A Chemical Engineering graduate who also has an MSc in Bulk Solids Handling Technology.

Over 25 years experience in the bulk materials handling sector, predominantly in Process System Design and Project Delivery in the food, chemical and pharmaceutical industries.

Technically very strong, with extensive knowledge of the engineering design, management and commissioning of pneumatic conveying and mechanical handling systems, I have a track record of successfully delivering complex bulk materials handling systems and equipment to clients around the world.

I have held significant customer facing project engineering, operations and business development management positions, and as Engineering Projects/Operations Director at FPE, was responsible for the successful delivery of all process systems and equipment contracts within the business.

An excellent communicator and problem solver; with a hands' on and approachable style promoting the development of strong client and staff relationships.

# Key Experience and Skills

#### **Positions Held**

# Engineering & Applications Manager

System specification and design, particularly pneumatic conveying systems, at tender stage and after contract award.

#### **Operations Director**

Added overall responsibility for the manufacturing facility - 19 people.

#### **Engineering Projects Director**

Overall responsibility for management and timely delivery of all systems engineering contracts between £50k and £3.5m, leading a team of 12.

#### Senior Projects Manager

Projects managed personally: Successful completion of £3.5m finished sugar handling system, Nigeria.

Successful completion of £3m raw sugar off-loading and reclaim system, Nigeria.

#### Project Manager

Responsible for design and day to day project management of major turnkey process systems from £100k up to £1 million for the food industry in the UK.

#### **Product Specialist**

Selection, sizing and final specification of all dense phase pneumatic conveying equipment. On site commissioning in the UK and Europe.

### Qualifications and Relevant Training

MSc in Bulk Solids Handling Technology BEng (Hons) in Chemical Engineering

# Selected Employment

FPE LTD: 2011-2017

Fairport NEU Solutions Ltd: 2007-2011

Gericke: 2001-2006, 1993-1997

KTron: 2000-2001 Kemutec: 1997-2000

# **Years Experience**

+25 Years

# Selected Food Clients Worked For

Kellogg

Weetabix

Unilever

**Premier Foods** 

Nestle

Mars (China)

**Burtons Foods** 

**United Biscuits** 

**British Sugar** 

Tate & Lyle

Dangote Sugar Refinery (Nigeria)

Flour Mills of Nigeria